



ALLIED SUPREME CORP.
(4770.TW)

2024 CITI Conference

*We are the company which can offer you
complete solution in Fluoropolymer*

<https://www.alliedsupreme.com/>



Safe Harbor Notice

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements subject to significant risks and uncertainties that could cause actual results to differ materially, including the impact of competitive products and pricing strategies, whether the design is accepted by our customers timely, the prompt introduction of new technologies, the capability for mass production of new products, the risk of excess capacity, the availability of production capacity, the financial stability in terminal markets or other risks, and so on.

Contents

1. Company Introduction
2. Operating Performance
3. Q & A



01 Company Introduction

About ASC



Founded
Since 1981



Capital
799,760,000 NTD



IPO Date
2021/12
Stock No. 4770



Employee
Consolidated 762 people
Taiwan 485 people



Photo of plant and R&D at Changhua

ASC Main products and industry overview

Raw material supply

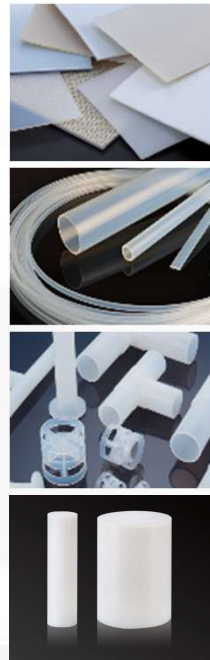
Fluoropolymer
Raw Material Provider



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ASC Product Lines

Semi-Finished
Products



Final Products



ASC Customer

IC Industry

EL Chemical Industry

LCD Industry

Petrochem

ASC Product



Fluoropolymer semi-product

In response to market demand of fluoropolymer products (PTFE, M-PTFE, PFA, PFA HP, PFA HP Plus, etc.) from semiconductor and various industries, ASC develops and manufactures fluoropolymer lining sheets and welding materials

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Fluoropolymer lined equipment

Fluoropolymer lined products are widely used in semiconductor equipment, biochemical technology, pharmaceuticals and fine chemical industries such as high-purity storage tank, ISO Tank and all containers that are in contact with chemicals, as well as customized heat exchangers and overflow tank and other customized product.

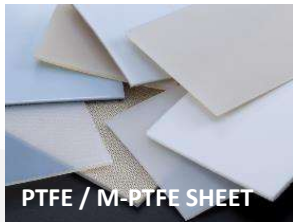


Fluoropolymer engineering

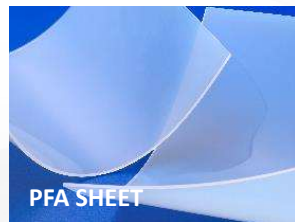
In response to the needs of semiconductors and various industries, ASC provides a complete set of services for fluid mechanics calculations, design planning, manufacturing and installation of high-purity chemical equipment systems

ASC Products / Fluoropolymer semi-product

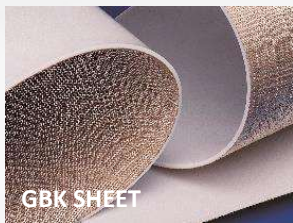
Lining sheets and plates



PTFE / M-PTFE SHEET



PFA SHEET

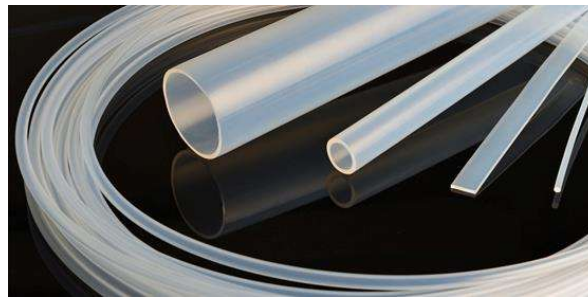


GBK SHEET

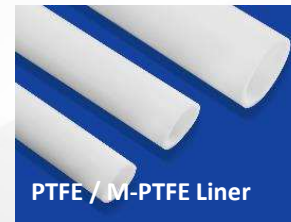


ETCHING SHEET

Liners for straight pipes



PFA Liner



PTFE / M-PTFE Liner



PFA Thick Sheet



PFA Rod

Customized injection parts



PFA Flared Fitting



PFA Flared Fitting



PFA Fusible Fitting



PFA Fusible Fitting

Product / Fluoropolymer Lining Equipment



ISO TANK Container



TEFPASS® Lining Pipe Fitting



Filter Housing



Heat Exchanger



TEFPASS® Column



TEFPASS® Column



Valve



Lining Tanks/Equipment

Product / Fluoropolymer Product



TEFPASS® 91D



TEFPASS® Degas Vessel



Hoses



TEFPASS® Hose



TEFPASS® Flange Guardian



ETFE Film



Maxflow



Heat Exchanger

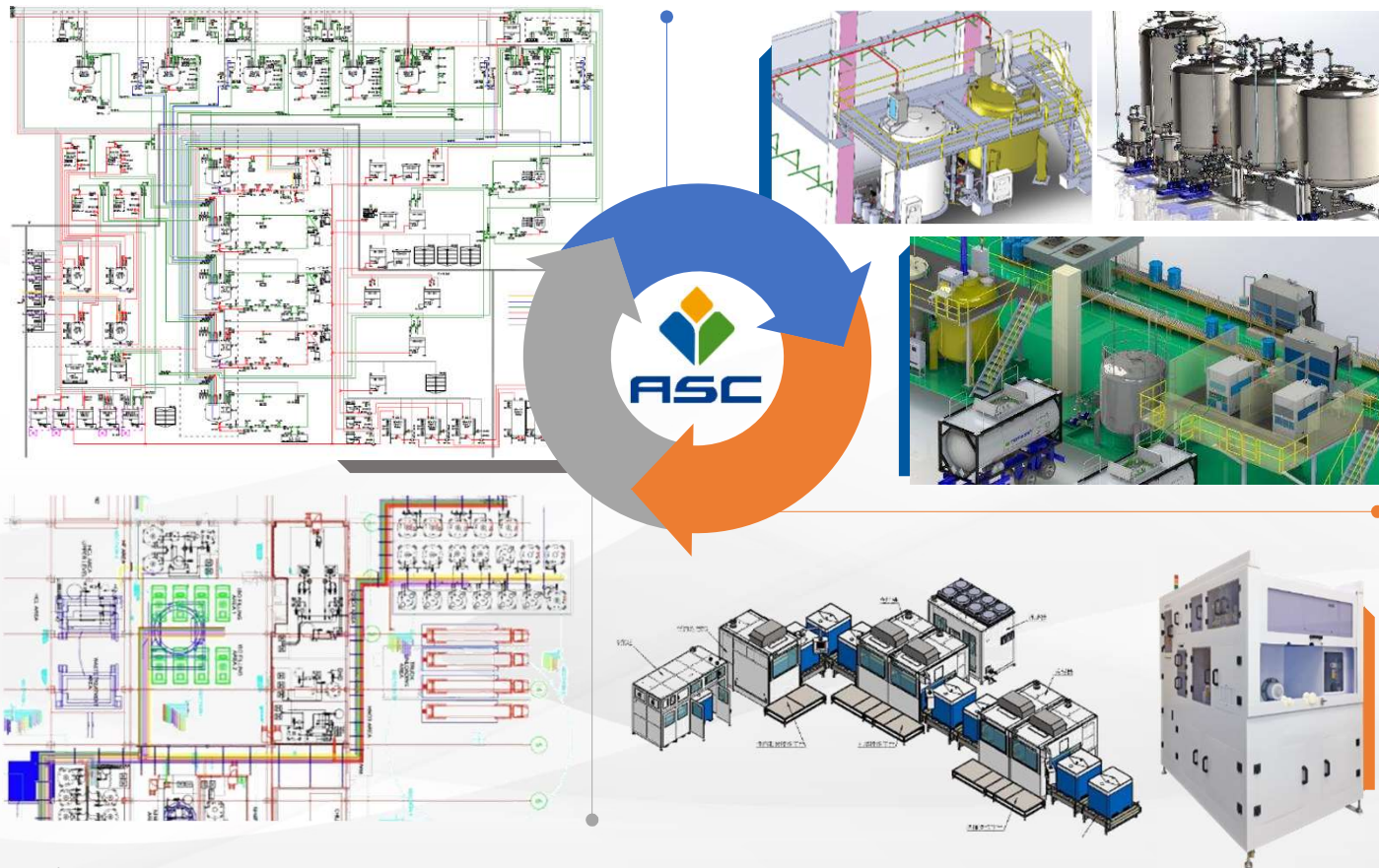
Product / Fluoropolymer related Engineering Solution

For EL Grade Chemical CCB & Filling Station

We offer total solution fluoropolymer engineering for EL grade chemical provider and semiconductor industries.



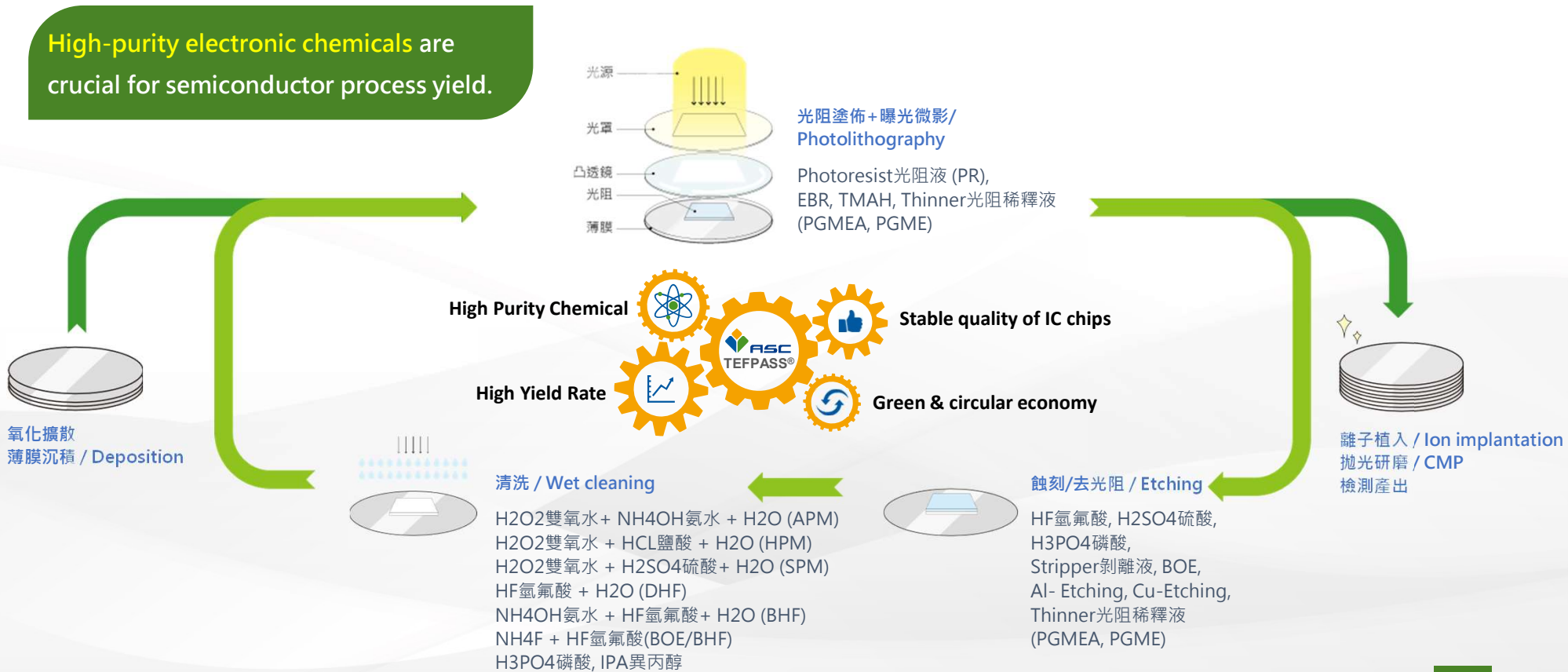
Total Solution Fluoropolymer Provider



<https://www.alliedsupreme.com/>

Applications **TEFPASS®** is a key success factor in maintaining stable quality for high-purity chemicals.

High-purity electronic chemicals are crucial for semiconductor process yield.

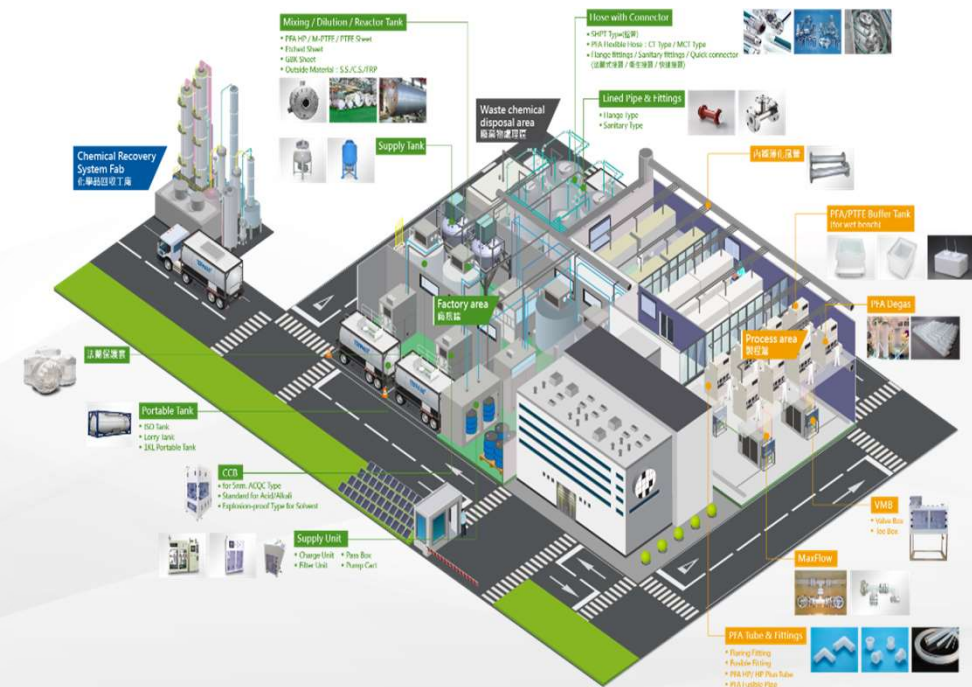
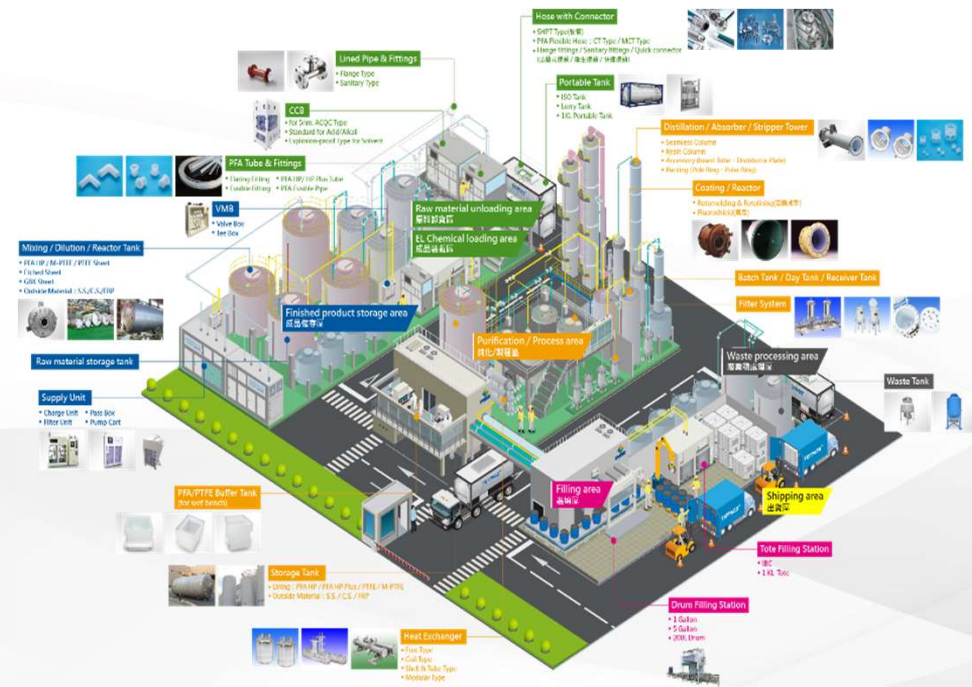


<https://www.alliedsupreme.com/>

Applications from Electronic Grade Chemical Plants to Semiconductor Fabs

Electronic Grade Chemical Plants

Semiconductor and Panel Fabs



<https://www.alliedsupreme.com/>

Core Value

Diverse options of raw material specifications and production methods are available for customers to choose from.

Diverse range of materials

Purchase all fluoride-related products in one place. Self-sufficiency rate exceeds 80%

One stop purchase

Vertical integration in the upstream and downstream processes. Complete product line with cost advantages.

Vertical integration

Enhanced efficiency and safety in chemical transportation. Reduced waste to protect the environment.

Enhanced efficiency and safety

ASC
Key technologies and services.

Product Line	ASC	Competitor
Raw material	X	X
Semi Product	V	X
Final Lined Equipment	V	V
Engineering service	V	X

We can provide key equipment to global manufacturers of electronic chemicals and their local customers in order to facilitate localization.

Product Innovation



We strives to reduce waste and minimize the generation of plastic drum waste.

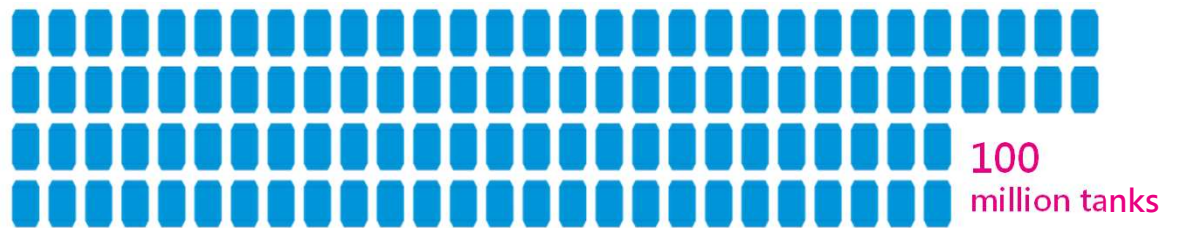
200L PE Drum



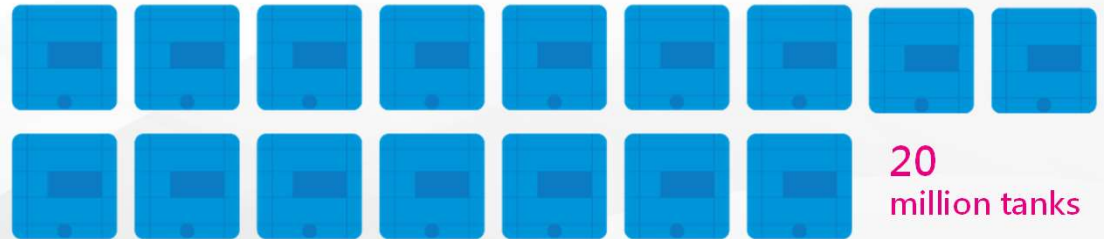
1000 tote



200 waste PE drum creates in 10 years.



1000L Waste PE tote creates in 10 years.



TEFPASS® Sheet/GBK Lined ISO-Tank creates in 10 years.

Zero

National Awards

第8屆經濟部國家產業創新獎 績優創新企業



8th National Industrial Innovation Award
2023

第7屆中堅企業遴選 卓越中堅企業獎



7th Taiwan Mittelstand Award
2023



02

Operating Performance

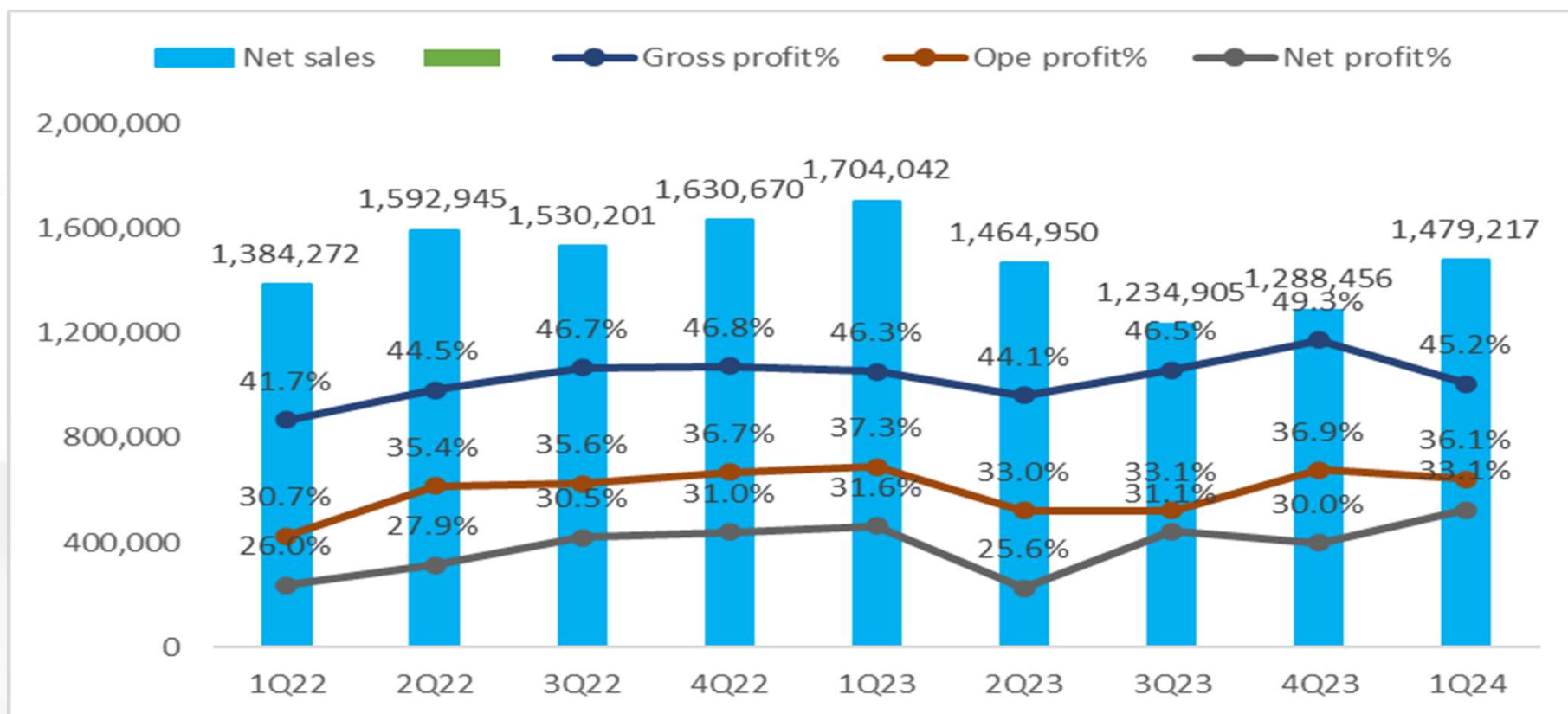
Quarterly Consolidated Income Statement

In NT\$ thousands

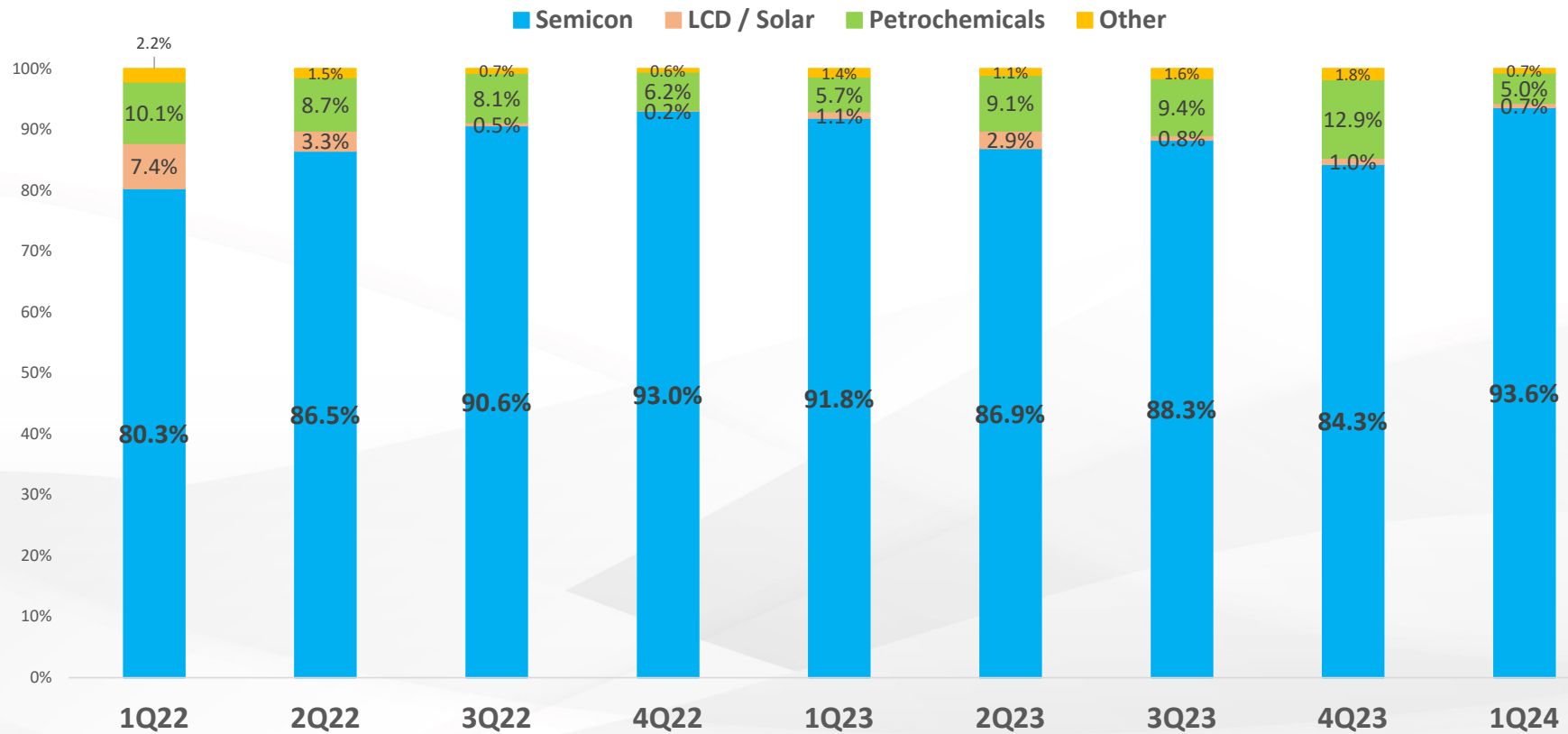
(In NT\$ thousands)	會計科目	1Q24	4Q23	QoQ	1Q23	YoY
Net sales	營業收入	1,479,217	1,288,456	15%	1,704,042	-13%
Gross profit	營業毛利	668,056	635,248	5%	789,274	-15%
Operating exp.	營業費用	134,520	156,811	-14%	157,934	-15%
Operating profit	營業淨利	533,536	475,549	12%	634,860	-16%
Non-ope items	營業外收支	49,904	1,903	2522%	17,405	187%
Pre-tax profit	稅前淨利	583,440	477,452	22%	652,265	-11%
Tax exp.	所得稅費用	93,547	91,519	2%	114,048	-18%
Net profit	本期淨利	489,893	385,933	27%	538,217	-9%
EPS	每股盈餘	6.13	4.84	1.29	6.81	-0.68
Margins %	比率 %	1Q24	4Q23	QoQ	1Q23	YoY
Gross profit	毛利率	45.2%	49.3%	-4.1%	46.3%	-1.2%
Ope exp.	營業費用率	9.1%	12.2%	-3.1%	9.3%	-0.2%
Ope profit	營業利益率	36.1%	36.9%	-0.8%	37.3%	-1.2%
Non-ope items	業外收支率	3.4%	0.1%	3.2%	1.0%	2.4%
Pre-tax profit	稅前淨利率	39.4%	37.1%	2.4%	38.3%	1.2%
Net Profit	純益率	33.1%	30.0%	3.2%	31.6%	1.5%

Quarterly Sales revenue

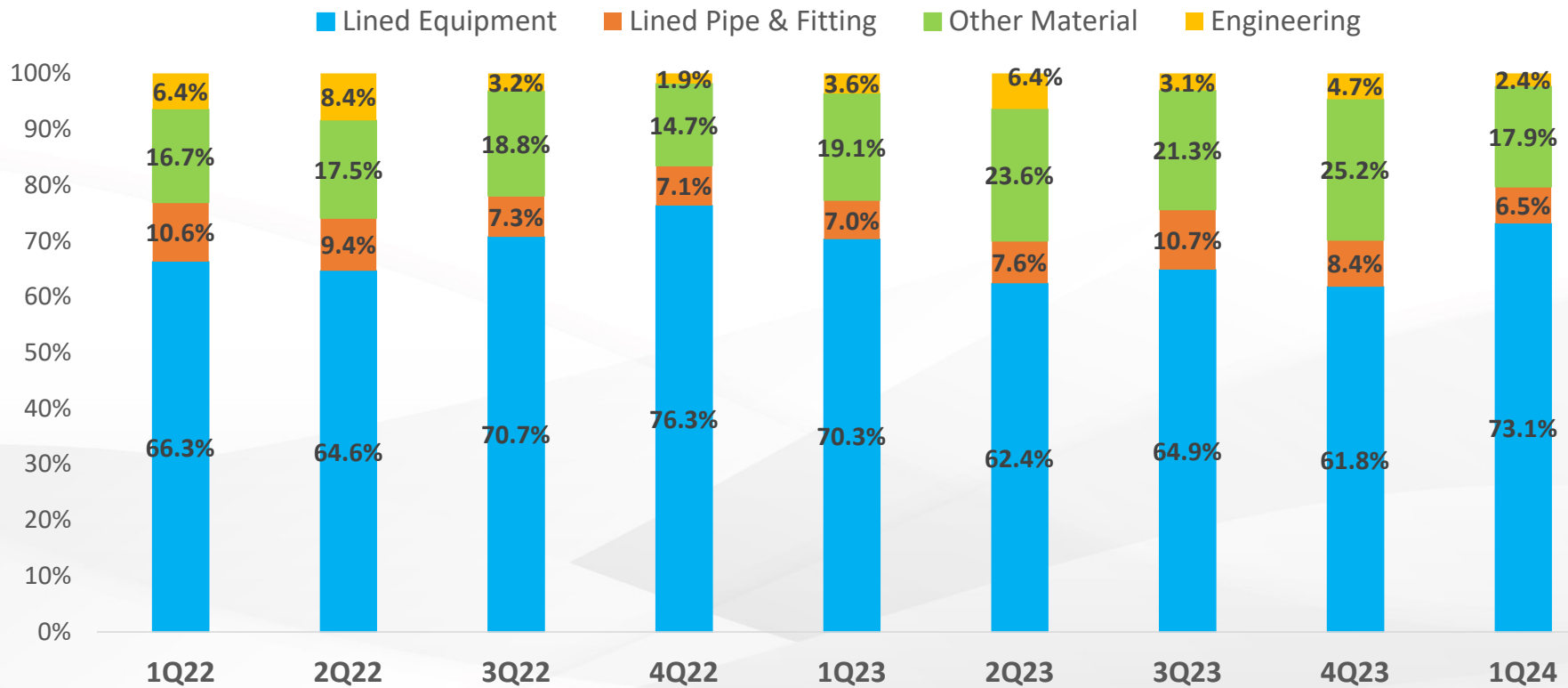
In NT\$ thousands



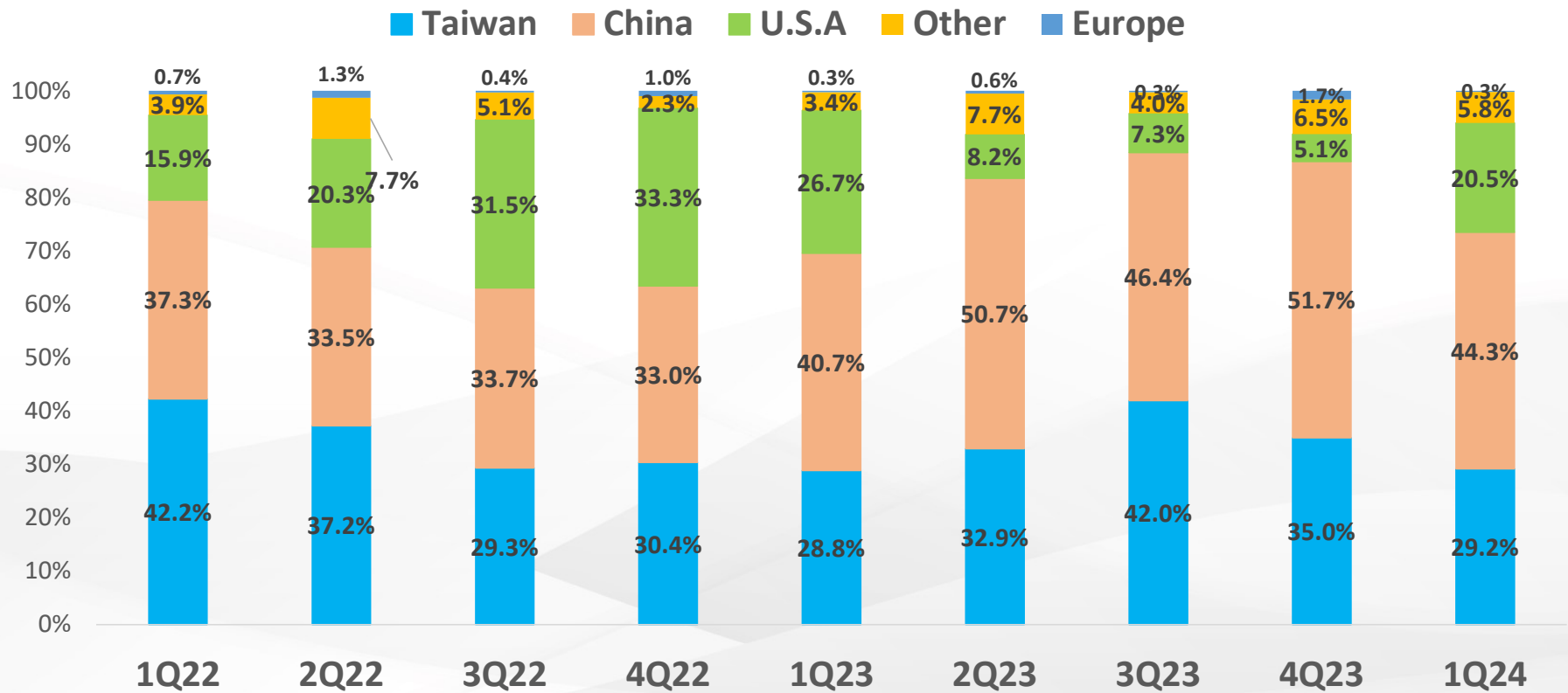
2024 Sales revenue % by Industries (産業別)



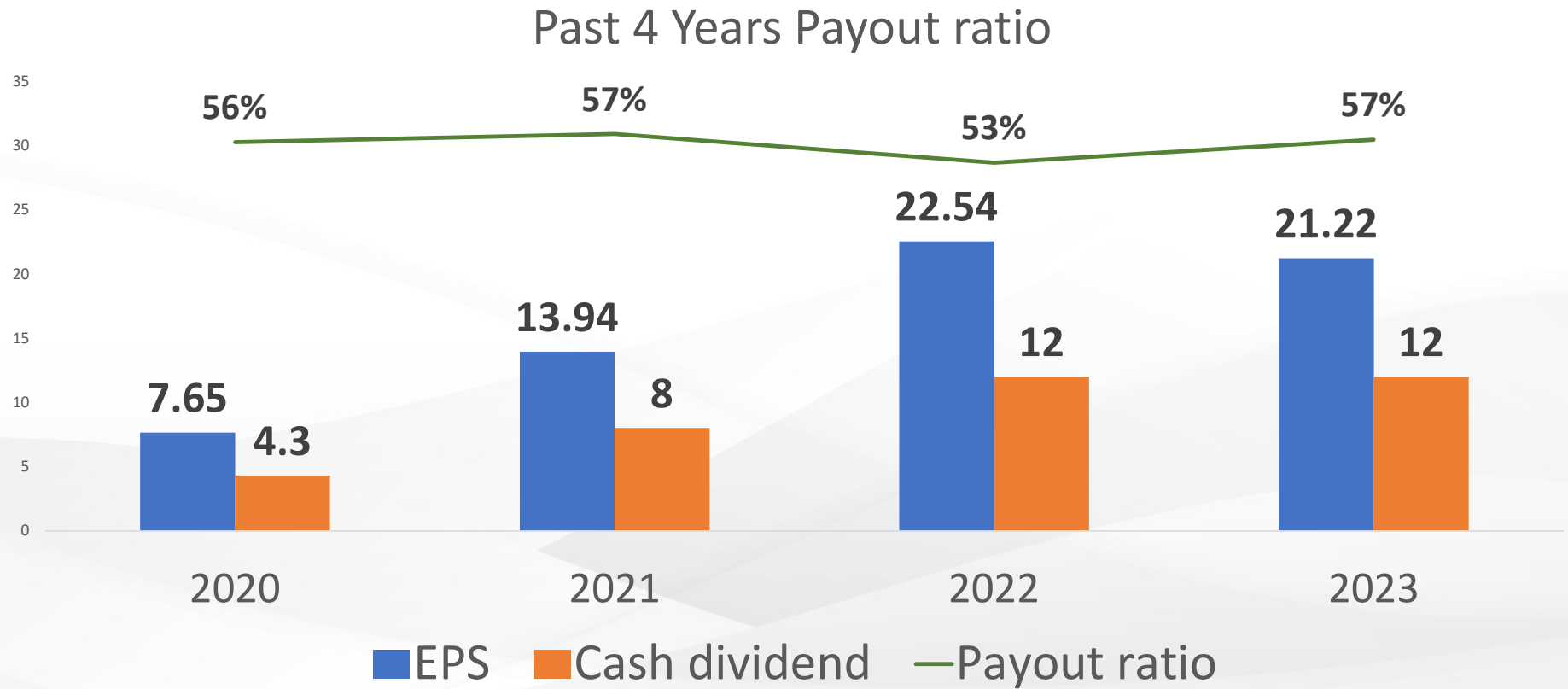
2024 Sales revenue % by Products (產品別)



2024 Sales revenue % by Customers Location (地區別)



Payout Ratio





03

Q & A



ALLIED SUPREME CORP
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Investor Relations

Bryson Liu (劉彥志)

ir@alliedsupreme.com

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